

### WATERTOWN BOYS & GIRLS CLUB FY2023 ANNUAL REPORT

FY2023: OCTOBER 1, 2022 - SEPTEMBER 30, 2023

# Great Futures start HERE.

2023 Youth of the Year Candidates

46th Annual Stephen P. Mugar Golf Tournament Volunteers

TERTOW

JC







#### C4 Therapeutics Volunteers completing a clean-up project at the Club

G



Thank you to the toy drive hosts who collect gifts for our Annual Winter Holiday Party!



OW

Lexus of Watertown hosted a Back-to-School drive





Cambridge Savings Bank hosted a Back-to-School drive

### A MESSAGE FROM THE EXECUTIVE DIRECTOR





#### Dear Friends of The Club,

As I look back on my first year as Executive Director here at Watertown Boys & Girls Club, I do so with a tremendous sense of appreciation for our organization's incredible history and excitement for its future. My daily interactions with Club members, staff, volunteers, board members, and supporters both past and present continue to affirm for me the special place WBGC holds in our community. With the publication of our 2023 Annual Report, I'm delighted to share with you some of our many highlights from the past year.

While we know too well that it will take time for our society and our youth especially to fully rebound from the trauma of the COVID-19 pandemic, we're proud of the essential work we do to help our members and families through this process. Despite welcoming the end of the public health emergency in 2023, we like every other individual and organization have had to contend with record setting inflation resulting in higher costs in all areas of our lives, impacting the way we operate as an organization.

We are so pleased to say that despite these challenges, we received a record number of donations in 2023. With your help, we continued serving **1,000 Club Members and community individuals**, received a significant amount of in-kind donations from community partners and have strengthened our operations through the recruitment of several fantastic additions to our Team at the Club.

We look forward to an exciting future for our Club through continued improvement of our programming and elevating the experiences we provide to our Members. The youth of Watertown and surrounding communities turn to WBGC as **a safe, inclusive and caring environment**. At a time when young people are experiencing increasing anxiety, poor self-image, mental and emotional trauma – we provide them the opportunity to build positive relationships and build confidence through celebrating what makes them unique individuals and future leaders.

With your help, we will continue empowering today's youth to achieve a brighter future. With your help, we will continue to disrupt the cycle of poverty and trauma. Thank you for being a partner with us in our mission "to inspire and enable all young people, especially those that need us most, to realize their full potential as productive, responsible and caring citizens."

You believe in our work and our impact in the community, which means more to us than we can ever describe. We look forward to continuing this story with you and thank you for your ongoing support!

Sincerely,

Gary Beatty Executive Director Watertown Boys & Girls Club

### BOARD OF DIRECTORS

**Elizabeth Calleva** J&S Flooring **Brett Dean** Watertown Savings Bank Paul J. DerBoghosian Graphic Connections Thomas W. DiSilva Navigate Jonathan Hecht Lawyer/Politician Eileen Hsu-Balzer Author John Labadini Banking John Lawn State Representative S. Kelley MacDonald Retired State Street **Kristine Martel Benchmark Senior Living Jen Nicholson Stephen Nyakairu** Grace Chapel Liz Padula Artemis Yoga Allie Sherwood M.I.T. Esmeralda Simonyan Cambridge Savings Bank Daniel Unsworth Watertown PD **Curtis Whitney** J.M. Whitney Insurance Sara York Banosian Watertown Public Schools Alan Medville President Medville Consulting

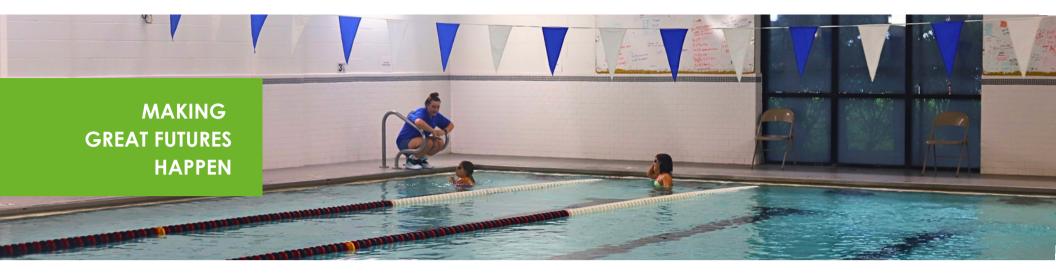
Phil Greenough Chairman Greenough

Megan O'Halloran First Vice President Health Care

Kathy Raute Second Vice President Boston Children's Hospital

Anthony Paolillo Treasurer Tripadvisor

> Janet Buck Secretary Architect



#### **MISSION**

Our mission is "**to inspire and enable all young people, especially those that need us most, to realize their full potential as productive, responsible and caring citizens.**" Through affordable access to highly valued programs, WBGC lays the foundation on which youth can build a successful future.

#### **BGCA VISION**

Provide a world-class Club Experience that assures success is within reach of every young person who enters our doors, with all members on track to graduate from high school with a plan for the future, demonstrating good character and citizenship, and living a healthy lifestyle.

### **BGCA COMMITMENT TO INCLUSION**

We believe every kid has what it takes. The mission and core beliefs of Boys & Girls Clubs fuel our commitment to promoting safe, positive and inclusive environments for all. Boys & Girls Clubs of America supports all youth and teens – of every race, ethnicity, gender, gender expression, sexual orientation, ability, socio-economic status, and religion – in reaching their full potential.



Learn more at watertownbgc.org

BOYS & GIRLS CLUBS

**Continuous Quality Improvement** 

**ABOUT THE WATERTOWN BOYS & GIRLS CLUB** 

The Watertown Boys & Girls Club is the largest youth-serving nonprofit in Watertown, serving approximately 2,000 children and adolescents throughout the year in a creative setting with trained, compassionate adult staff who help guide and coach boys and girls in academic success, healthy living, character development and peer relationships. Youth enjoy meaningful opportunities to grow, learn and share during their critical childhood and teen years.

### SUPPORT THE WATERTOWN BOYS & GIRLS CLUB MISSION

When you support WBGC, you help kids see a future full of possibilities, provide them with resources to grow and give them courage to follow their dreams.

You ensure that youth have a safe and supportive environment where they can focus on academic success, healthy living and character development so that they may become contributing members of society and make their own positive impact in the world.

Through affordable access to highly valued programs, WBGC lays the foundation on which youth can build a successful future. Your investment in quality programming will result in long-term positive impact on local youth within your own community.

As the demand for our programs grow, your donation ensures that our essential services will continue making a direct impact in the lives of children and their families.

Thank you for investing in the futures of our youth!



### OUR PROGRAMS

Our programs aim to provide a lasting impact that will give your child keys to success now and for their future.

#### **CHILD AND TEEN LEADERSHIP**

Innovative Programs, Club Employment Opportunities & Mentorships with College Students

LICENSED SUMMER CAMP SPRING & WINTER BREAKS

Special programming offering unique experiences.

### WHERE WE SERVED IN FY 2023



Our Members reside in the following communities:

| Allston    | Cambridge     | Newton      |
|------------|---------------|-------------|
| Arlington  | Chestnut Hill | Waltham     |
| Auburndale | Lexington     | Watertown   |
| Belmont    | Medford       | Wellesley   |
| Boston     | Natick        | West Newton |
| Brighton   | Needham       |             |

\*These towns/cities were noted in Club Members' Registration

### WATERTOWN BOYS & GIRLS CLUB

25 Whites Avenue Watertown, MA 02472

### PROGRAMS

AFTER SCHOOL DROP-IN Programs & Homework Help

Group & Private Lessons, Swim Team,

**ATHLETICS & HEALTHY LIVING** 

Sports Leagues, Nutrition and Yoga

Youth Member Swim on scheduled days

### 2023 IMPACT AQUATICS





183 meals provided550 healthy snacks provided



**145** Participants in Education programs



1,342 school supplies distributed through Drives

### ANNUAL MEMBERSHIP IS \$25 PER CHILD YOUTH DEVELOPMENT

#### **ACADEMIC SUCCESS**

Homework help from Bentley University Service Learning students and Boston College Pulse students Computer Classes College & Career Prep Hands on with Nature

#### **ATHLETICS & HEALTHY LIVING**

Sports Leagues: Soccer, Basketball, Swim Team Gym Games: Capture the Flag, Dodgeball, Relay Races Swim Lessons, Yoga & Nutrition Classes

#### **CHARACTER DEVELOPMENT & LEADERSHIP**

Boston College: Character Development Mentors Torch Club: Middle School Leadership Program Keystone: High School Leadership Program Community Service opportunities Junior Staff openings Youth of the Year Recognition Program



CLUB MEMBERS ENJOY ART AND DANCE CLASSES, FUN IN OUR TECHNOLOGY ROOM, FIELD TRIPS, AND SO MUCH MORE!



"We hear our kids talking about the Boys & Girls Club almost everyday. They're excited to go after school and meet with their favorite mentor or homework helpers. There is an opportunity to connect and share experiences, challenges and struggles as young people. You never know what they're going to share or what they're going through." - School Counselor. Watertown Middle School



#### **SCHOOL SUPPLIES**

We partner with local businesses and community groups that manage drives for WBGC. We make sure Members always have access to backpacks, notebooks, pencils and more.



#### **SERVING CHILDREN AGES 7-18**

WBGC Club Members must be ages 7-18 to enroll in most of our programming. Aquatics programs are available for younger and older community members.



#### **AN IMMEDIATE RESPONSE**

When a Club Member is struggling, we address any issues immediately. Whether a kid is distancing themselves from peers or there is a reason they cannot participate in activities, our caring team is sensitive and addresses concerns privately to keep our Club Members happy and safe.



#### **TRUSTED CONVERSATIONS**

Many kids do not feel comfortable speaking about their struggles. Our Club offers a private, welcoming and comfortable environment with Club Staff that Members feel they can build a connection and trust.



#### CONNECTING WITH SUPPORT SERVICES

We work closely with community partners. Our relationships allow us to help youth beyond the Club. This fills service gaps allowing Members to receive help in different areas of their life.



#### PROVIDING FOOD AND CLOTHING DURING PROGRAMMING

Equal access to food and clothing provide Club Members with peer acceptance and confidence. The Club tackles food insecurity by providing meals and snacks. Essential clothing items are provided when needed.

### MESSAGES FROM CLUB MEMBERS

"Your practices are really hard. but that's what I like about them. I feel after every practice that I am slightly faster and closer to reaching my goals. You've given me motivation. discipline. determination. encouragement and made me believe in myself. So. thank you for being such a good coach and helping me become better." -Member Dylan Jones. letter to Swim Coach

"I like the Club because it's a fun place to go. We have sports activities, so you can stay active. My mom uses it as an incentive and tells me if I don't do my homework. I can't go to the Club. Without the Club. there would be nothing to do." -Colin K.. Age 13

"I feel happy when I'm here because the staff always helps me when I have a problem, and they are really funny. I feel safe because I am surrounded by a lot of staff members. I feel like being at the Club makes me a better athlete and a better student." -Kahraman J., Age 9

GREAT FUTURES START HERE.

"I learned so many valuable skills. from extending empathy to communicating with kids on the street so I hopefully make them feel safe. Now that I'm older. I have so much gratitude for the positive impact the staff had on me. which sparked my own interest in public service. I'm proud to give back." -Watertown Police Officer. Chris Hoey

"What I see from our Club Members is excitement and curiosity. They want to know what is happening, not just in the Club, but in school, at home and out in the world. Our programs generate real life applications that will help them grow into productive citizens of the world. We aim to build great futures for the next generation by providing youth with tools that will allow them to succeed."

- ANTHONY PARKER, CLUB DIRECTOR



### 2023 YOUTH OF THE YEAR

### QUOTES FROM THE ESSAY THAT DESIGNATED ASHLEY LEAL "YOUTH OF THE YEAR"

ASHLEY IS A WATERTOWN HIGH SCHOOL 2023 GRADUATE & CURRENT WISCONSIN UNIVERSITY AT MADISON STUDENT ON A FULL RIDE SCHOLARSHIP.

"It didn't take long for the Boys & Girls Club to become my favorite place. I have always associated it with happiness. laughter. and smiles."

"Joining the swim team was one of the best decisions I have made, as it allowed me to form countless relationships and provided me with a place where I expressed myself." "The Club is a place that is and will always be a haven. my second home. Without it. I wouldn't have experienced some of my favorite relationships and I would not have good communication skills. leadership skills. or give back to my community."

"I was taught that talking things out and respectfully expressing myself is the best way to come to a solution."

"They tell me everything about their life. and I am very happy that I am someone that they can trust."



WBGC Youth of the Year Ashley Leal awarded Youth of the Year by Doug Orifice of Arsenal Financial and the Watertown Business Coalition

- Ashley Leal. WBGC Alum & 2023 Youth of the Year









Board President Alan Medville introduced former Executive Directors Alan Gallagher and Renee Gaudette who led the club for a combined 39 years. Then, new Executive Director, Gary Beatty, was announced.



# **50TH ANNIVERSARY GALA** CELEBRATING GOLD

### A HALF-CENTURY OF BUILDING GREAT FUTURES

The Watertown Boys & Girls Club celebrated 50 years of empowering youth in the community with a 50th Anniversary Gala Celebration on October 28, 2022 at the Hellenic Cultural Center that raised over \$150,000 to fund operating expenses!

Keynote speakers included Charlie Baker, Former Governor of Massachusetts. Awards winners also spoke on their history with the Club, including John Airasian who received the "Founders & Distinguished Service Award" and Kelley MacDonald who received the "Bernadette Corbett Trailblazer Award."

The Gala's main "Presenting the Future" sponsors included: Arbella Insurance, WS Associates, Alan Medville & Roberta Miller, Berkeley Building Company, Watertown Savings Bank, Susan & Anne Underwood & Paul DerBoghosian, Graphic Connections,

Phil Greenough & Jamie Parker and The Family of Malcolm Hecht, Jr. Scan QR Code

to view article by Watertown MA News and video by Watertown Cable's News:



Thank you to our Sponsors & Guests!

"There are two primary purposes for this evening. The first one is to celebrate all the people who made this happen for the first 50 years. The second one is to build on that to create a new foundation for our next 50 years." - Alan Meville, WBGC Board President

FOUNDERS AWARD JOHN AIRASIAN

BERNADETTE CORBETT TRAILBLAZER AWARD KELLEY MACDONALD





### A MESSAGE FROM THE BOARD PRESIDENT





Childcare

**Features:** 

ACTIVITY ZONE

ART CORNEROUIET ROOM

DIRECTOR'S OFFICE

STEM COMPUTER LAB

1010

Center

• KITCHEN

WBGC Lower Level Rendering

OFFICE

#### **Dear Friends & Supporters,**

In 2023, The Watertown Boys and Girls Club made significant progress in our goals of stabilization post-pandemic, transitioning to new leadership, further developing our programming, and preparing for future growth.

The Club's FY2023 started in October with the culmination of our six-month search for a new Executive Director that resulted in hiring Gary Beatty as our unanimous choice, and holding a successful 50th Anniversary Gala. Since then, Gary has been redefining and rebuilding his team, stabilizing Club operations, and developing new programs. As WBGC heads into 2024, there is clear evidence of progress on both basic blocking and tackling, and innovation across all fronts. The Board of Directors, meanwhile, is preparing for the Club's future with our New Foundations project to create an expanded licensed after-school child care program for 75 K-3 children in newly renovated space on the ground floor. We are on schedule to begin demolition and construction in the second half of 2024.

As we move ahead into 2024, WBGC is healthy, vibrant, and preparing to grow. This no accident, but the result of lots of hard work by many. We exist to serve the youth of Watertown–especially those who

need us most—and our talented and dedicated staff, interns, and volunteers meet those needs day after day with quality programming, excellent guidance, and a safe and supportive place to be in. We are building on a strong and growing base of donors, the steady support of our dedicated community, and good relationships with the City and Public Schools of Watertown.

On behalf of the entire Board of Directors, I thank you, our community of support, for all that you have done and continue to do for the Club and for our kids. I hope you will come by and see the results of your generosity and care.

Sincerely,

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Alan Medville President, Board of Directors Watertown Boys and Girls Club

### "NEW FOUNDATIONS" EXPANSION PLAN TIMELINE: 2024 - 2026

We are expanding and opening the area's largest Licensed Childcare Center in the lower level of the building we have occupied for over 50 years! Bloom Architecture is contracted to execute this renovation, which will allow us to increase programming capacity and meet rising demands in the communities we serve.

According to the Department of Labor, parents in Middlesex County pay the third highest childcare prices in the nation due to lack of availability and staff shortages. Watertown employers frequently cite this reason as a challenge for hiring and retaining workers.

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ACTIVITY ZONE

ARCHITECTUR

00000



#### 50TH ANNIVERSARY CELEBRATION GALA October 28, 2022

The 50th Anniversary Celebration brought together past, current and future supporters to work together on building a foundation for future youth and families in the Watertown community and surrounding areas. The event raised over \$150,000 to support general operating expenses.

### "RISING STARS" YOUTH OF THE YEAR March 8, 2023

"Youth of the Year" is a BGCA tradition that the WBGC is proud to participate in with such strong candidates from the communities we serve. Ashley Leal was designated "2023 Youth of the Year" and has a full-ride scholarship at the University of Wisconsin.



#### **COMMUNITY EVENTS & CLUB KIDS EXPERIENCES**

Two of our main annual events that kids look forward to all year include Heroes & Helpers hosted by Target of Watertown and The Watertown Police Department where disadvantaged Members can participate in holiday shopping. Toys from local drives hosted by community champions are distributed during our Winter Holiday Party. We admire the thoughtfulness we see among Members when they kindheartedly to shop for friends and trade gifts.

### 46TH ANNUAL STEPHEN P. MUGAR GOLF TOURNAMENT August 21, 2023

Our 46th Annual Stephen P. Mugar Golf Tournament at Oakley Country Club was a great success with over 100 golfers and \$80,000 in sponsorships allowing us to reach our goal for an \$80,000 match by The Mugar Family who generously supports WBGC's largest fundraiser of the year.

## SPECIAL EVENTS & COMMUNITY



### END OF YEAR GIVING

Support was strong towards the conclusion of our FY2023 through Summer Appeal contributions and our Annual Golf Tournament, as well as Back-to-School Drives and corporate engagement. We received hundreds of school supplies from community partners and gift cards to support students' needs for the start of the school year.

Our team loved volunteering at the Watertown Boys & Girls Club. The event was seamlessly organized, we saw an immediate impact to the organization's mission and we were able to learn about the Club while spending time with the dedicated staff. We hope to return for additional volunteer experiences! – Loraine Spreen, C4 Therapeutics

### THANK YOU TO OUR SUPPORTERS

### THANK YOU TO OUR NEW, CURRENT AND RETURNING SUPPORTERS



At The Watertown Boys & Girls Club, we work with the youngest members of our communities who will use tools and resources we provide to build their own futures and go on to shape the future of our world.

We believe in the power of choice to decide how you want to live your life based on your own dreams. You have the ability to build yourself up from your strengths and create positive change in your life and in the lives of others.

### By supporting The Watertown Boys & Girls Club, you help our Members reach their life goals!

### THANK YOU TO OUR RECURRING DONORS WHO MAKE GIFTS ON A WEEKLY, MONTHLY AND QUARTERLY BASIS

Your monthly gift makes a direct impact by providing a reliable resource of revenue for the Club. You help us continue our mission "to inspire and enable all young people, especially those who need us most, to realize their full potential as productive, responsible and caring citizens."

### OUR MULTIPLE YEAR GIVING SOCIETY PARTNERS ARE COMMITTED TO CREATING A WORLD OF GREATER FUTURES.

Thank you for creating a significant impact in your community by making a long-term commitment.

### ABOUT THE WATERTOWN BOYS & GIRLS CLUB

The Watertown Boys & Girls Club is a 501(c)(3) non-profit organization that fuels confidence in academic success, healthy living, character development and peer relationships by providing a safe, creative setting with trained, compassionate staff who help guide and coach members. Here, young people can enjoy meaningful opportunities to grow, learn and share during their critical childhood and teen years.

During the 1960's, a dedicated group of local leaders created a vision for a non-profit youth center for Watertown's young boys. Through their leadership, commitment and with the support of the Watertown community, their dream became a reality in September 1972 with the opening of The "Watertown Boys Club." Less than 10 years after its founding, the organization's proud commitment to inclusivity and equality resulted in it being one of the first Boys Clubs in the country to incorporate "Girls" in its name when it became the "Watertown Boys & Girls Club" in January 1980.

For over 50 years, the Club has positively impacted the lives of thousands of children and local families through our programming, services, events and community outreach initiatives. We thank you for your support as we look towards our next 50 years!

### **OUR PARTNERS AND DONORS**

#### FOUNDATIONS

Amelia Peabody Charitable Fund Anonymous Arbella Insurance Foundation **Bilezikian Family** Foundation The Boston Foundation Cambridge Savings Bank Charitable Foundation The Chaisson Family Foundation Charles Cox Charitable Trust The Columbus Foundation **Cummings Foundation** Demoulas Foundation Ed Walsh Foundation Highland Street Foundation Home Depot Foundation **MLF** Foundation The Mugar Foundation Point32Health State Street Foundation The Synopsys Foundation **TD** Charitable Foundation Watertown Community Foundation Watertown Police Foundation Randi & David Zussman **Family Foundation** 

#### **CORPORATIONS & ORGANIZATIONS**

A&G Gutters Alera Ancient Order of the Hibernians Anonymous Arsenal Financial, LLC

Arsenal Yards Artemis Capital Astra7eneca Bay State Realty Associates Okta Bentley University Berkelev Building Co. **BLOOM** Architecture **Boston College** Boston Drone Productions **Boylston Properties** C4 Therapeutics Carole Kitchen and Bath Desian Champions Sporting Goods Clothing with a Conscience Eastern Bank Committee to Elect Aaron Dushku Commonwealth Glass & Mirror D&R Electric Corp. Dallas Insurance Agency Daymark Solutions Donohue's Bar and Grill Eastern Bank Friends of Matt Galligan Gigi's Pizza Google Grace Chapel **Graphic Connections** Greenouah H&K Insurance HarbourVest Joe Cimino & Son, Inc. Lamacchia Realty LCB Senior Living Lexus Toyota of Watertown Libertv Mutual Loughran & Corbett Attorneys, Inc. Lightwave Recruiting The Madden Team -Berkshire Hathaway

Mesivta of Greater Boston

Modera Wealth Management Monique's Bath Showroom, Inc. Murgo Floor Covering Noonan Energy Corp Oakley Country Club Pfizer Redis. Inc. Residence Inn Watertown **Riverside Management** Group Summit Financial Corp / HUB International Commonwealth Glass & Mirror Daymark Solutions Donohue's Bar and Grill Friends of Matt Galligan Grace Chapel Graphic Connections Greenouah H&K Insurance Joe Cimino & Son, Inc. Lamacchia Realty Lexus Toyota of Watertown Loughran & Corbett Attorneys, Inc. Lightwave Recruiting The Madden Team -Berkshire Hathaway Metro Minimart Vaheys Liquors Modera Wealth Management Monique's Bath Showroom, Inc. MOR Associates Murgo Floor Covering Oakley Country Club Quincy Community Action John Airasian Programs Redis. Inc. Residence Inn by Marriott

Boston Watertown

**Riverside Management** Group Rockland Trust SAS Security Systems Summit Financial Corp / HUB International Takeda Pharmaceuticals Target of Watertown TripAdvisor United Way of Massachusetts Bay and Merrimack Vallev UPS The Ward Group Three Sons Auto Body Winnick & Sullivan, LLP Webster Bank WS Associates ZVI Construction Co. LOCAL City of Watertown Massachusetts Alliance of Boys & Girls Clubs Rotary Club of Watertown Watertown Cultural Council Watertown Fire Fighters Local #1347 Watertown Girls Basketball Club Watertown Housing Authority Watertown Police Association Watertown Police Supervisors Association Watertown Savings Bank Watertown Youth

#### **INDIVIDUALS**

Soccer

Robert & Kim Airasian Marvbeth Allen Shachar Anker Mary Susan Ankner

Anonymous Julie Balzer Thomas Barry Michael Battista Jeri Baver Gary & Jennifer Beatty Lucy Bedirian Anne Benaquist Roger Berman Nancy and Jeffrey Bilezikian Joan Blaustein Derek Bloom William Bloomer James Blue Debra Boyajian Jane Brady Lvnne Brandon Kristine Brown William Brownsberger Janet Buck Steve Buono Barbara Burke Dr. William Byrne Ralph Cafarelli Lisa Caira Liz Calleva Rebecca Cameron Angelina Musetti & Diane James & Tara Furlong Campedelli Nora Moreno Cargie Jess Carvalho Brian Casey William & Chip Casev. III Lisa Castaldo Peter Centola Scott Cicerone John Cimino William & Anna Clark David Colacito E. Michael & Marianne French Collins James & Debra Consilvio Kathleen Corcoran **Richard Corelle** Jeff & Linda Corrigan

Catherine Costa

Brian Costello

Donald Costello Bruce Cripps Ellen Cross Scott Cummings Karen D'Amico Mario D'Amico Alrie Danielczyk Marv Darcv Carl and May Daw Mark & Doreen Dawson Brett Dean Nancy Decker Armen & Martha Demeriian Paul DerBoghosian Edward Derkazarian Gerry Dickhaut Matthew DiFrancesco Marie Dohertv Anthony Donato James Donna Helen Downes Susan Dufresne Zacharv Dvdek Patrick Fairbairn Sergio Felix Figueredo Susan Fish Timothy & Kendra Foley John Foote & Kristen Rupert Erminio Formato Kim Foster Dawn Frazier-Bohnert Russell Furtado Joan Galgay Sharon Gallagher Cindi Galligan Renee Gaudette Michael Gilarde William T. Gildea, Jr. Shannon Kelly Gilmour Anna Glover Phillip Gonzalez Rosa Gonzalez Nancy Grammas Sue & Harvey Green Natalie Greene

### **OUR PARTNERS AND DONORS**

#### CONTINUED....

Phil Greenough & Jamie Parker **Richard & Susan** Greenouah Marian Grogan Joan Gumbleton Amelia Margolis Haddad Anne Hammett The Hammonds Family Ninos Hanna Michael & Susan Harrington Jean & Roger Harris Kathleen Hart Bender Hatch John Hawes, Jr. **Conor Hayes** Family of Malcolm Hecht Jr. Richard O'Connor Kathleen & Jim Herlihy Amy Hickey **Blair Hines** Grant Ho Brendan Hoartv Fred Hockberger Claire Holland Ms. Mary King & Mr. Robert Hovt Eileen Hsu-Balzer Peter Hunter William Hutchinson Jeff Hyde Ellen Isenstein Peter & Cathy Izzo Sandra Jaffe Andrew James Deborah Johnson Edward Juliano Harry Kalajian Sharon Katz Michael & Ana Keefe T. Ross Kelly Stephen Kennedy

Scott Kenvon & Margaret Geller Marv Kern Patricia Kellv Michael & Suzanne Kilby Claudia Kost Hermano & Sharon Krebs Zigrida Kruckovs Merle Kummer John Labadini Bill & Lisa Lahev Patrick & Lu-Ann Langan Mike Lara John & Shannon Lawn Heather Learv Marv T. Lee Tina Lee Paul & Carolyn Liddell Mark Lindberg Julianne Lindsay & William & Madeline O'Connor Helen Oliver Catherine O'Reilly Jennifer and David Lambertz Bernard Loughran Jane Lynch Kelley & Donald MacDonald Demetrius Pierrakos Eric Maillis Stacey Mann Maura Manzelli Kristine Martel Charlotte Mattei Christina Mathews Alan Medville & Roberta Miller Sarah McBride Leah McCarthy Lee McCluskey Brian McDonald John McElhenny Ruth McKay Gerald & Sylvia Missal

Phyllis Birnbaum & Ashok Modak Lisa Donohoe Moonev Kate Moreau Carolvn Mugar Simon Murphy-Holrovd Kristina Nartiff Frances Nelligan Ryan & Jen Nicholson Edward Nilan Timothy O'Connell Randolph Oestrich Megan & Brian O'Halloran Kasev Olaughlin Colin O'Neill Terence & Margaret O'Reillv Deanne Munder Liz Padula Mark Paolillo Bradford Parsons Lise Paul Zach Pearson Teresa Payton James Pazzanese and Kate David Slatcher Grimes Zach Pearson Virginia Pepe Henriette Perkins Vincent Piccirilli and Anita Meiklejohn Bishnu Pokhrel Bryan Platt Alice Poltorick **Richard Pratt** George Proakis Megan Ouinn Larry Raskin Steve and Kathy Raute Regina Raz Thomas and Ruth Reilly Denise Renaghan Catherine Reurs James and Donna Rigoli William Roberts Suzanne Rodkey

Peter Robertson and Deborah Rosen Kristin Rosner **Richard Rossi** S Family Charitable Fund Robert and Lena Sabine Thea Sahr Linda Sanders Norman Satanoski George and Mary Shordone Corev and Rachel Schofield Jonathan Scott Robert Shay, Jr. and Melinda Shav Theresa Sheehan Barba Margaret Sheehan Rosemary Sheehan Michael Sherwood Allison Sherwood Michael Sherwood Kim Shortt Mark Sideris Ginger Soucy George Souliotis Helen and Joe Soussou Jennifer Standring Carole and Karen Steele Barbara Stoia Laura and David Stokes Irene Stuart Edward Sugrue Patrick and Lynne Sullivan Mark Tardiff Jon Bockian and Sharon Teitelbaum James Tessier Alexander Tetradze Bruce Coltin and Flodia Thomas Ruth Thomasian Maura Topper Ida Toro Carol Trager **Beverly White** 

Andrew Tucker Susan and William Twombly Ed Tyson Anne Underwood Susan Underwood Jennifer Ulwick **Richard Urell** Darshna Varia Tania Viera Michael Ward Lisa Weissmann Curtis Whitney John & January Windell William and Linda York

Sandra Wisniewski **Richard Urell** Darshna Varia Tania Viera Michael Ward Kendall Watts Lisa Weissmann Curtis Whitney John & January Windell William & Linda York Sandra Wisniewski Clvde & Mary Younger Camille Zaino Miganush Stepanians & Vahe Zeroonian Ft al.







**SCAN TO MAKE A GIFT OR LEARN MORE ABOUT THE IMPACT OF YOUR DONATION** 

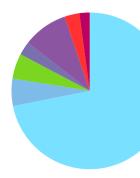
### **SUPPORT & REVENUE**

| Grants and Contributions            | \$691,968.21   |
|-------------------------------------|----------------|
| Special Events                      | \$317,078.67   |
| Membership                          | \$13,035.00    |
| Programs                            | \$92,584.64    |
| Summer Camp                         | \$197,806.71   |
| Fundraising: Annual Campaign & P2P  | \$21,970.95    |
| Earned Income: Rentals, Investments | \$111,023.35   |
| TOTAL UNAUDITED REVENUE             | \$1,445,467.53 |

Grants & Contributions | 47.87% Special Events | 21.94% Summer Camp | 13.68% Earned Income | 7.68% Programs | 6.41% Fundraising | 1.52% Membership | 0.90%

### **EXPENSES**

| Salaries & Benefits          | \$864,975.88 |
|------------------------------|--------------|
| Administrative               | \$67,776.80  |
| Utilities                    | \$111,690.12 |
| Building Maintenance         | \$37,056.28  |
| Fundraising & Special Events | \$62,696.13  |
| Programs                     | \$33,460.90  |
| Supplies                     | \$25,541.33  |
| TOTAL UNAUDITED EXPENSES     | 1,203,197.44 |



Salaries & Benefits | 71.89% Administrative | 5.63% Utilities | 9.28% Building Maintenance | 3.08% Fundraising | 5.21% Programs | 2.78% Supplies | 2.12%



### FY2023 Timeline: October 1, 2022 - September 30, 2023

### **ANNUAL CAMPAIGN**

Annual support ensure that The Watertown Boys & Girls Club remains a permanent resource in the community. Our Winter Appeal initiates in December to support Winter Programming, including Aquatics, After School Drop-In and Biddy Basketball. Our Summer Appeal initiates in June to focus on our Club Adventure Summer Camp that boasts exciting activities and trips. Our **Multiple Year Giving Society** Partners provide a consistent resource of funds for the Club and act as Ambassadors of our mission. In 2023, WBGC was able to provide over \$25,000 in financial assistance to families in need for participation in our programs.

### WEEKLY, MONTHLY AND QUARTERLY DONATIONS

Recurring donations serve as an optimal support system for the Club. Your donation becomes a reliable source of revenue within our Club operating budget that enables us to most effectively serve our Members with the highest quality programs and services with efficiency and upmost professionalism.

### **CORPORATE AND FOUNDATION SUPPORT**

Companies and Foundations make an impact by establishing direct partnerships or matching gifts for their employees to make a direct impact in the community. Foundation support grows each year as a we learn about new opportunities through companies and families.

### FUNDRAISERS & COMMUNITY EVENTS

Our largest fundraiser of the year is the **Annual Stephen P. Mugar Golf Tournament**, which raised over \$160,000. Our 50th Anniversary Celebration in FY2023 raised over \$12,000 and brought together the foundation of community champions who built WBGC as it stands today through significant support. Sponsors and participants of our events make a huge impact! In 2022, **Donohue's Bar & Grill** hosted their 17th Annual Thanksgiving Turkey Trot that brings together all of Watertown to support the Club. Target of Watertown and The Watertown Police Department make direct contributions through our **Heroes & Helpers** event that provides a unique and thoughtful experience for our Members.

### **IN-KIND DONATIONS**



The generosity of our community is not just demonstrated through dollars, but also support of Back-to-School items in the Fall and gifts during the holidays that are distributed during our **Annual Winter Holiday Party**. Ask about our Club Wish Lists that apply to items needed to improve Club functionality, from art supplies and puzzles to cubbies and furniture.

### FY2023 FINANCIALS

Thank you for supporting the Watertown Boys & Girls Club! Your commitment to youth truly makes an impact in our communities.



Club & Administrative Offices 25 Whites Avenue Watertown, MA 02472

p. 617.926.0968



Learn more about us: <u>www.watertownbgc.org</u>